

MANUBHAI

R. C. MANUBHAI & CO. LTD.

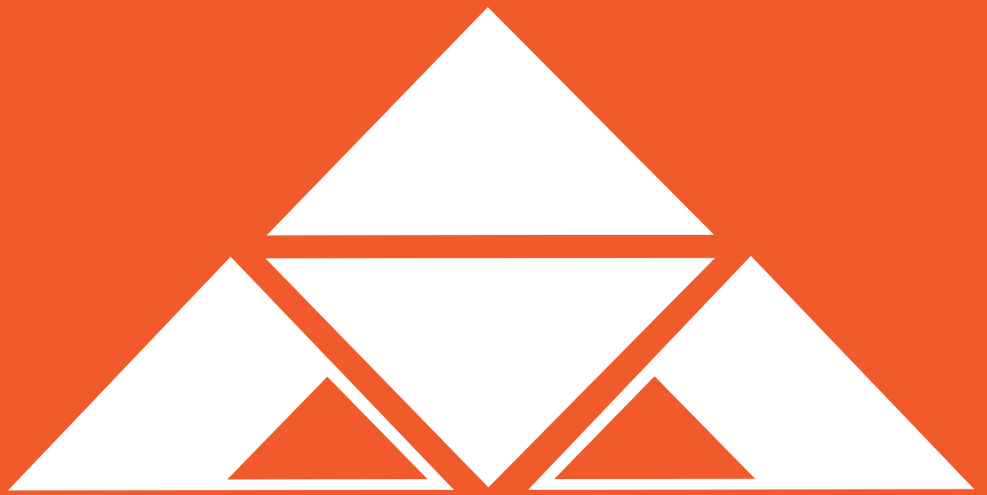
The Most Trusted Name In Hardware

www.rcmanubhai.com.fj

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MANUBHAI

R. C. MANUBHAI & CO. LTD.
The Most Trusted Name In Hardware

About Us

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R. C. MANUBHAI GROUP OF COMPANIES

Our Vision

To be The MOST TRUSTED NAME IN HARDWARE

Our Mission

- ✓ HELP MAKE LIFE SIMPLE, FOR OUR CUSTOMERS, BY CONTINUOUSLY DEVELOPING INNOVATIVE CUSTOMER CENTRIC SOLUTIONS.
- ✓ UNLEASH AND DEVELOP OUR PEOPLE TO BE THE BEST IN THE INDUSTRY.
- ✓ TO BE THE MARKET LEADER AND RESPECTED COMPANY IN FIJI.

Our Heritage

The path to R. C. Manubhai Group of Companies began in the 1920's with two incredible and visionary entrepreneurs - brothers Dahyabhai V Patel and Raojibhai V Patel. Their pioneering work and sustained growth were the foundations of the company we know today. The brothers, having arrived from Dharmaj (Gujarat State), India, established a humble grocery business in the rural community of Korovuto (10kms from Ba Town). The business was known as D. V. Patel & Sons. Following the success of the first shop, a second shop was set up in Nabatolu. However, the business had to be closed a few years later.

In mid-1940's, Raojibhai left the business to seek other opportunities and commenced working as a sales assistant for A. N. Patel & Sons (Ba, Fiji) – one of the pioneers of the Hardware business in Fiji. In 1950 he was later joined by his nephews Manubhai and Jayantibhai and Ramanbhai.

In 1960, Raojibhai and Manubhai setup their own local Grocery and Hardware business named: R. C. Manubhai & Company in Ganga Singh Street, Ba Town. Raojibhai's son, Chandrakant Patel, joined the business in 1962 and became the Managing Director and chief Executive Officer in 1968 after the passing away of brother Manubhai Patel. The R. C. Manubhai Group became a family owned and run business and thus deep rooted family values.

In 1969, following the success of the grocery and hardware business, the shop was eventually moved to newer larger premises in Ba Market Sub-Division where the company still maintains its Corporate Head Office. The Korovuto store was eventually closed in 1975 following which Jayantibhai joined the family business in Ba Town. In the early days, the family was devastated by disastrous fires to the shop, followed by numerous hurricanes, cyclones and floods. However, despite all the adverse forces, the family focused on building a sustainable future.

By mid-1980's, R. C. Manubhai & Company was doing very well in Hardware, Building Materials and Steel. Manubhai Industries Ltd was setup in 1979 to manufacture foam mattresses. The work force in 1980's was 150. It was during this expansion that the organization changed direction. The board decided to move out of the very competitive grocery business to concentrate on building a strong vertically integrated hardware business to cater for the increasing demand from the growing Construction, Sugar Milling, Mining, Engineering and Utilities sectors.

Over the 1990's and 2000's the organization continued to expand its operations through opening new retail branches in Suva, Valelevu, Nadi, Tavua, Rakiraki, Labasa and Lautoka. In addition, the organization has invested heavily in establishing several local manufacturing facilities and is now the largest manufacturer of foam mattresses, wire mesh, roofing sheets, purlins, rainwater goods, water tanks and associated products in Fiji. It has recently diversified into manufacturing of nylon ropes, plastic ware and polystyrene products. In addition, the Group is an importer and supplier of glass and mirror products and metallic fasteners.

CORPORATE RESPONSIBILITY

- *RCM Group is involved in the community through sponsorship of Community Services, Schools, Sports and Religious Originations.*

Our early pioneers include two men with a vision to create The Most Trusted Name in Hardware. With over four decades of trading under its belt, R. C. MANUBHAI Group Today employs over **770 personnel** and is considered to be the best in the business and our years of providing quality products with service second to none has made the company "The Most Trusted Name in Hardware".

Our Operations

R. C. MANUBHAI & CO. LTD. is a well-known company, dealing in Hardware, Building Materials and Steel. The company has eleven branches Fiji-wide (Ba, Suva, Nadi, Lautoka, Tavua, Rakiraki, Valelevu, Labasa & Nausori) and the company's head office still remains in Ba Town where the company's roots originated. The company has invested in State-of-the-art infrastructure facilities to meet the global standards in support of professional business practices in Fiji and beyond.

Our Range of Products & Services

- Tiles & Sanitary
- Hand Tools & Power Tools
- Electrical
- Paints
- Hardware
- Office Furniture
- Steel
- Safety
- Homeware
- Agriculture
- Machinery & Equipment
- Timber
- Plumbing
- Building Materials
- Export
- Garden & Water World
- After Sales (Repairs, Services & maintenance)

BOARD OF DIRECTORS

The RCM Group of Companies is headed by Dinesh Patel as the Managing Director and the other Directors are Jitendra Kumar, Rajesh Patel, Ashik Patel, Bhavesh Kumar and Hiten Patel. (They are third generation family members who are involved in day to day operations).

The Retired Directors of the company are;

- **Ramanbhai Patel, Jayantibhai Patel and Kapilaben C Patel**

The non-surviving founders of the company were;

- **Dahya Bhai V Patel (1958)**
- **Raojibhai V Patel (1978)**
- **Manubhai D Patel (1968)**
- **Chandrakant R Patel (1989)**

Our South Pacific Presence

The company enjoys significant export sales to the neighboring South Pacific Island nations through its export office based in Suva and also through well-established agents New Zealand. With our strong network, our target is to ensure that the "R. C. MANUBHAI" flag flies high in the whole of the South Pacific & beyond.

Our Affiliates

The company has also ventured into other manufacturing units with the first one starting in 1979, with a vision of late Rajibhai V Patel to diversify into other prospective businesses. The company Manubhai Industries Limited was formed and a factory was set up to manufacture Polyurethane Foam Mattresses and related products.

Today, the group has three manufacturing set-ups and two other construction related companies as below:

- [Manubhai Industries Ltd.](#) – set up in 1979, this company is the largest manufacturer of Foam mattresses and related products in Fiji. It has recently diversified into manufacture of Nylon Ropes, Injection Moulding, Plastic ware and Polystyrene products.
Website: www.manubhaiindustries.com.fj
- [CRP Industries Ltd.](#) - set up in 1992, this company is the largest manufacturer of Wire Mesh and associated products in Fiji. Awarded "FTIB New Exporter of the Year-1999".
Website: www.crpindustries.com.fj
- [Roofing & Profiles \(Fiji\) Ltd.](#) – set up in 2002, this company is the one of largest manufacturer of Roofing sheets of various profiles, Purlins, Rainwater goods and Water Tanks in Fiji. Awarded "FTIB Emerging Exporter of the Year 2004" and "FTIB Medium Exporter of the Year 2005". This company also has a "MULTIBUILD" division which provides pre-engineered building systems.
Website: www.roofingandprofiles.com.fj
- [Glass & Mirror \(Fiji\) Ltd.](#) – importers, processors and suppliers of glass & mirror of all different types and Aluminum Fabricators. The company also boasts the only polishing and beveling machine in Fiji.
Website: www.glassandmirror.com.fj
- [Ajax Spurway Fasteners Ltd.](#) - Established 34 years ago, in conjunction with Ajax GKN Group (UK). The company was initially set-up as distributors of metallic fasteners but now grown from merely a Fasteners company into a well-respected Construction and Engineering supplier. "Ajax" is a well-accepted and established brand in the market place and has grown in strength, stature and recognition.
Website: www.ajaxfasteners.com.fj

Vision Group Limited - Vision Group Limited purchased the 100% of the Fiji Operations of Courts Homecentres in June 2006 - one of the biggest takeovers by locally owned Companies in Fiji. It provided new investment and employment opportunities for Fiji and it's a consortium of four companies, namely R. C. Manubhai & Co. Ltd. (30%), Jacks of Fiji (30%), Challenge Engineering (30%) and Candle Investment Ltd (10%).

Website: www.courts.com.fj

On 1st March 2016 Vision Investments Limited (www.vil.com.fj) was created and the original shareholders successfully listed 40% of its ordinary shares on the South Pacific Stock Exchange. The divisions and principal activities are Courts (Fiji) Limited, Vision Motors, Mahogany Industries and Vision Finance. Vision Investments also becomes the second largest company listed on the SPSE by market share behind the telecommunications giant, Amalgamated Telecom Holdings Limited.

Vision Investments major shareholders now are the Fiji National Provident Fund, International Finance Corporation (IFC), Bank of South Pacific Life, Unit Trust of Fiji and Fijian Holdings Unit Trust.

Vision Group over the time has ventured into other investments also buying out 100% shareholding in Denarau Investments Ltd, Owners of Hilton Fiji Resort property, and in 2015/16 purchased Sonaisali Island Resort. After fully renovating for 8 months it was reopened under Hilton banner operating now as Doubletree Sonaisali Island Resort by Hilton.

RCM owns 30% shareholding in Vision Group Limited.

Major Market Sectors

R. C. Manubhai currently supplies to various companies/corporations in Fiji and beyond.

- Building and Construction Industry
- Mining Industry
- Sugar Industry
- Hotel and tourism Industry
- Engineering Industry
- Government Departments & Institutions
- Schools, Colleges, Educational & Technical Institutions
- Church and Religious Sector
- Natural Oil and Gas Industry

Our representation in Projects

Over the years, the company has been suppliers to various major contracts in Fiji. Some of these which includes ongoing are:

- Monasavu Hydro Dam
- Vaturu Dam
- CAAF Airport Complex
- PWD Sigatoka Bridge, Ba Bridge
- Marine Shipyard
- Fiji Sugar Corporation
- MPAF Lautoka Wharf
- Emperor Gold Mining Ltd
- Fiji Industries Ltd
- PAFCO
- Lawaqa Park Stadium
- Outrigger Reef Resort
- Water Reservoir (Nagodo, Buabua, Vaturu, Kashmir)
- Hydro Dam Project in Nadariwatu
- Moto & Buca Bay Bridge
- Wyndham Project
- Moto & Buca Bay Bridge
- Kings Road
- Laucala Island
- Government Rehab PROJECT
- Black Rock
- FGHIG Project
- Hilton Hotels
- The Palms
- Sea Mercy
- FNPF Retail Mall
- Vunabaka Island
- Paradise Cove
- Plantation Island
- Tokoriki Island

Contact Us

Retail Sales:

Ba Branch
Shop 6,
Market Subdivision,
Ba.
Phone: (679) 667 4633
Fax: (679) 667 0184
Customer Care: 999 9313
Ba1customercare@rcmanubhai.com.fj

Ba Branch
Shop 02,
Ganga Singh Street,
Ba.
Phone: (679) 667 4633
Fax: (679) 667 4155
Customer Care: 999 9313
Ba2customercare@rcmanubhai.com.fj

Ba Branch
Timber Yard,
Elevuka Street,
Ba.
Phone: (679) 667 0011
Fax: (679) 667 5888
Customer Care: 999 9322
Btcustomercare@rcmanubhai.com.fj

Tavua Branch
Goldfield Road,
Tavua.
Phone: (679) 668 0855
Fax: (679) 668 0864
Customer Care: 999 9592
tavcustomercare@rcmanubhai.com.fj

Rakiraki Branch
Waimari Road,
Rakiraki.
Phone: (679) 669 4555
Fax: (679) 669 4600
Customer Care: 999 9321
rakcustomercare@rcmanubhai.com.fj

Lobasa Branch
Demanu Street,
Lobasa.
Phone: (679) 881 8080
Fax: (679) 881 8085
Customer Care: 999 9409
laocustomercare@rcmanubhai.com.fj

Suva Branch
Corner of Grantham Rd & Carpenter St,
Raiwaqa, Suva.
Phone: (679) 338 4300
Fax: (679) 338 2655
Customer Care: 999 9321
suvcustomercare@rcmanubhai.com.fj

Nausori Branch
Ross Street,
Nausori.
Phone: (679) 347 5091-092
Fax: (679) 347 5090
Customer Care: 999 6054
nascustomercare@rcmanubhai.com.fj

Valelevu Branch
Viti Plaza,
Valelevu,
Suva.
Phone: (679) 339 8234
Fax: (679) 339 8230
Customer Care: 999 9321
vlvcustomercare@rcmanubhai.com.fj

Nadi Branch
Queens Road,
Namaka,
Nadi.
Phone: (679) 672 4777
Fax: (679) 672 4700
Customer Care: 999 9330
nadcustomercare@rcmanubhai.com.fj

Lautoka Branch
Challenge Plaza,
Naviti Street,
Lautoka.
Phone: (679) 666 1190
Fax: (679) 666 1195
Customer Care: 999 9482
ltkcustomercare@rcmanubhai.com.fj

Corporate Sales:

Corner of Grantham Rd & Carpenter St,
Raiwaqa, Suva.
Phone: (679) 338 4300
Fax: (679) 338 2655
Customer Care: 999 9310
corporatesales@rcmanubhai.com.fj

Manubhai Industries Ltd.

Mia Mahajan Road,
Ba.
Phone: (679) 667 4633
Fax: (679) 667 0818
Customer Care: 999 9320
manager@manubhaiindustries.com.fj

Roofing & Profiles (Fiji) Ltd.

Kings Road,
Yalalevu, Ba.
Phone: (679) 667 3764
Fax: (679) 667 3674
Customer Care: 999 7675
manager@roofingandprofiles.com.fj

Ajax Spurway Fasteners Ltd.

9 Carpenters Street,
Raiwaqa, Suva.
Phone: (679) 331 5122
Fax: (679) 330 2078
Customer Care: 998 0147
svmanager@ajaxfasteners.com.fj

After Sales Service:

Carpenter St,
Raiwaqa, Suva.
Phone: (679) 338 4300
Fax: (679) 338 4317
Customer Care: 999 9310
suvaaftersales@rcmanubhai.com.fj

Corporate Office:

Postal Address HO : P.O. Box 9 BA, FIJI ISLANDS.
Physical Address : BA MARKET SUB-DIVISION, BA FIJI ISLANDS.
Phone : (679) 667 4633
Fax : (679) 667 0184
Email : info@rcmanubhai.com.fj
Website : www.rcmanubhai.com.fj

Export Sales:

Corner of Grantham Rd & Carpenter St,
Raiwaqa, Suva.
Phone: (679) 338 4300
Fax: (679) 338 4317
Customer Care: 999 9310
export@rcmanubhai.com.fj

CRP Industries Ltd.

Kings Road,
Yalalevu, Ba.
Phone: (679) 667 3764
Fax: (679) 667 3674
Customer Care: 999 7821
salesmanager@crpindustries.com.fj

Glass & Mirror (Fiji) Ltd.

9 Carpenters Street,
Raiwaqa, Suva.
Phone: (679) 338 0779
Fax: (679) 338 0775
Customer Care: 999 9349
svsales@glassandmirror.com.fj



Our Products & Services

www.rcmanubhai.com.fj

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Our Range of Products & Services

HARDWARE



SAFETY



HAND TOOLS



PLUMBING



HOMEWARE



ELECTRICAL



OFFICE FURNITURE



TILES/SANITARY



POWER TOOLS



MACHINERY & EQUIPMENT



STEEL



GARDEN & AGRICULTURE



TIMBER



PAINTS



AFTER SALES SERVICE



EXPORT



BUILDING MATERIALS



AUTOMOTIVE REFINISH PRODUCTS



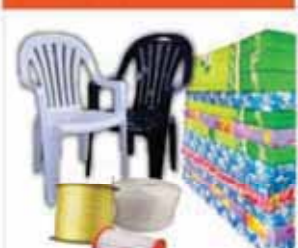
STAINLESS STEEL FITTINGS



WELDING CONSUMABLES



FOAM /PLASTIC/ROPES



GLASS & MIRROR



WIRE MESH/ FENCE



ROOFING & SHEET METAL



Garden & Water
WORLD





Our Representation

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Brands

Tiles



Sanitaryware



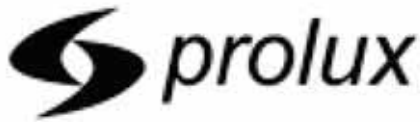
Power Tools



Timber



Electrical



Hardware



Office Furniture



BUNGEE

Paints



Painting Gears

Hand Tools



Garden Tools



Industrial Equipment



Homeware



Steel

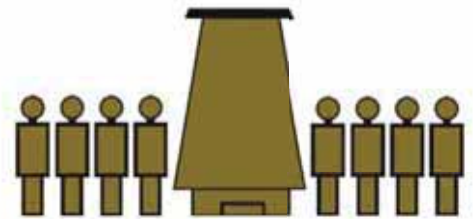


Memberships

- American Chamber Of Commerce (Fiji) USA Business Council



- Fiji Commerce & Employers Federation



- Fiji Master Builders Association INC



Fiji Business Disaster Resilience Council

- Investment Fiji



- Fiji Hotel and Tourism Association

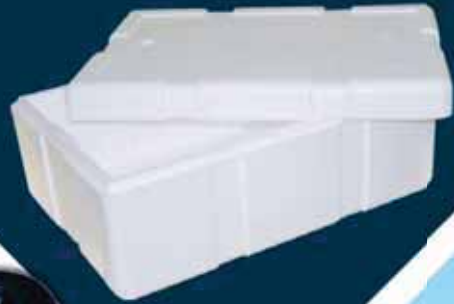




Our Affiliates

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Polyurethane Foam, Polyethylene Ropes, Polystyrene and Plasticware Manufactures

We Specialise In:

- Ropes (3mm to 48mm)
- Expanded Polystyrene
- Plasticware Items
- Foam Mattress
- Budget Pillow
- Luxury Pillow
- Foam Chips
- Goal Post Pads
- Foam Buns
- Customer Profile Cut Foam



MANUBHAI INDUSTRIES LTD.

Quality Fiji Made Products

POLYURETHANE FOAM, POLYETHYLENE ROPES, POLYSTYRENE AND PLASTICWARE MANUFACTURERS

P.O. Box 9, Ba, Fiji. Phone: (679) 667 4633 Mob: (679) 999 9320 Fax: (679) 667 0184

Factory: Mia Mahajan Rd, Ba. Phone: (679) 667 0013 Fax: (679) 667 0818

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**HERCULES
POLYROPE**

Your One Stop Shop For Quality Ropes



Polyethylene Ropes



WE OFFER A SUPERIOR RANGE OF POLY ROPES FROM 3MM TO 48MM IN ALL DIFFERENT LENGTHS. GOOD FOR VARIOUS APPLICATIONS IN COMMERCIAL, MARINE FISHING (VESSELS, GUIDELINE), PACKING, CARO, NETS AND DOMESTIC USES.

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- Maximum elongation Flexible
- Floats on water
- Torque Free
- Available in 3 Strands
- **FIJIAN MADE!!!**

***Available through all Retail Stores**



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Quality Fiji Made Products

POLYURETHANE FOAM, POLYETHYLENE ROPES, POLYSTYRENE
AND PLASTICWARE MANUFACTURERS

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AND PLASTICWARE MANUFACTURERS**



Biff Blocks

Advantages:

- **Insulation inside and outside.**
- **Energy saving costs**
- **Huge cost saving on Barging blocks to Islands.**
- **Huge labour savings.**
- **Quick and easy.**

Building Made Easy!

The standard Manubhai Industries Limited biff block weighs approximately 0.97 kg each and have and dimensions of 1,200 mm length x 200mm width x 300 mm height configuration with 6 vertical cavities. One set is male while the bonding blocks are female. Once dry stacked, the blocks create a vertical and horizontal cavity system which allows for construction a monolithic reinforced concrete posts and beam wall system.

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FOR ALL YOUR QUALITY WIRE MESH

We Specialise In:

- Wire
- Goat & Pig Fence
- Mild Steel Rods
- Galvanised Mesh
- Reinforcing Mesh



CRP INDUSTRIES LTD.

Reinforcing The South Pacific

WIRE MESH MANUFACTURERS

P.O Box 9, Ba, Fiji. Phone: (679) 667 4633 Mob: (679) 999 7675/999 7821 Fax: (679) 667 0184

Factory: Yalalevu, Ba. Phone: (679) 667 4357 Fax: (679) 667 3674

✉ info@crpindustries.com.fj

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Do it Right First Time!

Under-engineered buildings put people and property at risk!



Talk to the MULTIBUILD Experts!

Specialising in the design & supply of **Quality** steel sheds, barns, garages, workshops, residential homes and industrial buildings in kitset form.



CorruDek® - Formed from Zincalume, Galvanised, Aluminium and Colorbond®. RPFL CorruDek® is the famous Australian corrugated profile. It is equally good at home with traditional and contemporary designs. Available in three basic metal thicknesses and is fixed with ease and speed. **Fully tested for Cyclonic conditions, Lo - Hi - Lo at University of Adelaide, South Australia. Cyclonic Test Certificate is available. RPFL PROFILES ARE THE ONLY PROFILES IN FIJI THAT HAVE BEEN TESTED FOR CYCLONIC CONDITIONS.**



SuperDek® - Formed from Zincalume, Galvanised, Aluminium and Colorbond®. Modern 5 ribbed profile with stiffeners in the pans to provide strength and long spanning capabilities. Capillary Flute eliminating collection of rainwater in between lapping thus preventing risk of corrosion. Equally suitable for domestic, industrial and commercial applications. **Fully tested for Cyclonic conditions, Lo-Hi-Lo at University of Adelaide, South Australia. Cyclonic Test Certificate is available. RPFL PROFILES ARE THE ONLY PROFILES IN FIJI THAT HAVE BEEN TESTED FOR CYCLONIC CONDITIONS.**



TileDek® - The RPFL TileDek® Colorbond® Roofing System is a system that supersedes all other conventional roofing. It features a distinctive deep tile profile that will enhance the appearance of both new and existing homes while providing the classic look of metal / concrete tiles and yet stronger. **Fully tested for Cyclonic conditions, Lo-Hi-Lo at James Cook University, Queensland, Australia. Cyclonic Test Certificate is available on request for 0.423MT G300 TileDek.**

All our designs comply with the Fiji National Building Code and are Cyclone Certified



ROOFING & PROFILES (FIJI) LTD.

Build With Confidence

ROOFING & SHEETMETAL MANUFACTURERS

P.O Box 9, Ba, Fiji. Phone: (679) 667 4633 Fax: (679) 667 0184 Mob: 999 7675/ 9341/ 9309/ 9346

Factory: Yalalevu, Ba. Phone: (679) 667 3764 Fax: (679) 667 3674

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Do it Right First Time!

Under-engineered buildings put people and property at risk!



Talk to the **MULTIBUILD** Experts!

Specialising in the design & supply of **Quality** steel sheds, barns, garages, workshops, residential homes and industrial buildings in kitset form.



1 Degree® 406 – cladding has the visual appeal, strength, drainage capacity and long spanning roof cladding applications. Low 1 degree (1 in 50) pitch. It is perfect for wall cladding applications also. Its excellent strength and ease of assembly allow for long, economical spans. Available in Colorbond® XRW® & Ultra® 0.48BMT G550 and 0.55BMT G300.



Multispan® 905 – cladding is a high-ribbed quadrilateral product offering exceptional performance and is exceptionally cost-effective, offering the best robustness. With rib height of 53mm and wider coverage of 905mm, this roofing is most cost effective for any buildings with minimum pitch of 1 degree. Its fully supported male rib leg is a great favorite with fixers, keeping the lap detail intact during fastening, while the patented crested rib provides extra strength and weather security around the fastener head. Available in Zinalume®, Colorbond® XRW® & Ultra® 0.55BMT G550.



FlorDek® - is a versatile and strong structural decking and ceiling system ideal for floor slab construction in both steel frame and concrete frame construction. It is a highly regarded formwork product offering efficiency and speed of construction. FlorDek® decking also provides cost effective formwork in conventional slab applications. It has excellent spanning capacities for greater strength and less deflection, acts as a permanent formwork, works as composite slab saving on concrete and reinforcement costs.

All our designs comply with the Fiji National Building Code and are Cyclone Certified



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Factory: Yalalevu, Ba. Phone: (679) 667 3764 Fax: (679) 667 3674

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The Roofing, Cladding & Fencing system that is more cost efficient & less time consuming than conventional painting methods

Colorbond Ultra
COLOUR FOR THE EXTREME



Colorbond XRW
PROVEN COLOURS OF THE PACIFIC



TileDek



The steel colours shown on this page have been reproduced to represent actual product colours as accurately as possible. However, we recommend checking your chosen colour against an actual sample of the product before purchasing, as limitations of printing colours affect colour tones. Other colours are available on request, please contact our sales team.



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Build With Confidence

ROOFING & SHEETMETAL MANUFACTURERS

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General Glass Works Aluminium Fabricators & Suppliers

We Stock:

- Mirrors
- Wired Glasses
- Louvre Glasses
- Obscure Glasses
- Safety Laminated Glasses
- Various Types of Clear & Tinted Float Glass

We Specialize In:

- Tempered Glass
Straight Line Polishing
and Beveling
- Toughened Shower Doors
- Toughened Glass For Balustrade
- Toughened Laminated Glass for Balustrade
- Toughened Laminated Curtain Wall Glass
- Cyclone Rated Laminated Glass as Per AS/NZ Standard 1170.2.2011



Specialist In

- Complete Residential/ Commercial Windows and Doors Systems.
- Amplimesh, Super Screen Window/ Door Security Screen.
- Latest Intruder guard Window.
- All Our Window/ Doors Hardware is Furnished by Kaba/NZ.
- Cyclone Rated Roller Door/roller Shutters



GLASS & MIRROR (FIJI) LTD.

A Touch of Glass

GENERAL GLASS WORKS ALUMINIUM FABRICATORS & SUPPLIERS

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**INDUSTRIAL
 PROJECT
 NEEDS!**

Our
 Leading

Brands



AJAX SPURWAY FASTENERS LTD.

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